



Clinician Training 2023

Best Practices for Effective EHR Education

May 2023



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Executive Insights

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Best Practices for Effective EHR Education

Since the early days of the Arch Collaborative, feedback from clinicians has shown training to be a key pillar of EHR success. The importance of education became even more apparent as methods for delivering training shifted throughout the pandemic. As a collaborative, we continue to ask questions and work with our member organizations—both healthcare organizations and vendors—to identify best practices for EHR education and share success stories that illustrate them (see [recent Collaborative report](#) on vendors who offer EHR education solutions).

This report delves into many of the questions posed to clinicians in the Arch Collaborative’s User Experience and Trainer Quality Benchmark surveys[†] to help further demystify the specific characteristics of EHR education that lead to clinician success with the EHR. The report also provides guidance on how organizations can generate clinician enthusiasm around EHR training to better help them thrive in their EHR environment. Unless specifically stated, all findings relate to both initial and ongoing training.

[†] The User Experience survey asks clinicians approximately 40 questions about their EHR experience and how it relates to their well-being and ability to care for patients. Key metrics from this survey are used to create an overall Net EHR Experience Score and to generate peer benchmarking. The Trainer Quality Benchmark survey asks clinicians 11 questions about their satisfaction with the EHR training they have received and the trainer who provided it. This data allows organizations to compare their training with that of other organizations and also allows them to benchmark satisfaction across individual trainers at their organization.

Training Best Practices at a Glance

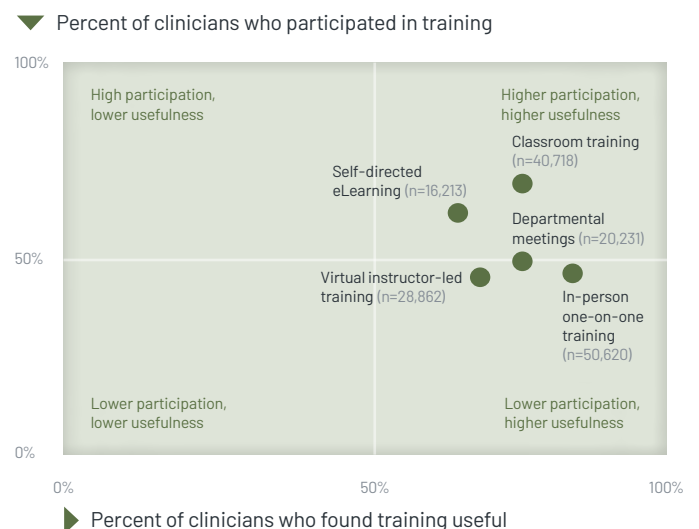
- 
Train in the context of patient care: Train clinicians on how to use the EHR within the context of caring for their patients. Knowing how to do/access something is not the same as it being a seamless part of the clinician workflow.
- 
Tailor the method to the message: Provide in-person training when possible and replicate the feel when impractical. Take advantage of the ease and accessibility of tip sheets and self-guided eLearning for quick, straightforward messages. Utilize one-on-one training for specific content or individuals that require more in-depth guidance.
- 
Protect time for ongoing education: This is best formatted as 15- to 60-minute sessions, totaling 3–5 hours per year.
- 
Demonstrate the ROI: Share clinician testimonials, leverage usage data from the EHR vendor to demonstrate improved efficiency, and utilize surveys before and after training to gauge clinician-reported time savings.
- 
Prioritize mastery, not just proficiency: Even the most satisfied clinicians still have significant room for improvement. Clinicians in the top 80th percentile in terms of satisfaction with the EHR report an average score of just 58.9 (on a scale of -100 to 100).

Use the Training Method Best Suited for the Message

No one training method is guaranteed to be effective in all situations. It is important for organizations to choose initial and ongoing training methods that are realistic and scalable. At-the-elbow training is the method clinicians are most likely to describe as useful. However, given the time and resources it requires to consistently provide such training across an enterprise, organizations may need to carefully consider which content is best taught at the elbow and which content can be taught via other methods. Indeed, according to clinicians’ self-reported data, classroom training is the most common method by which they receive EHR training. This makes sense as it is a much more scalable approach.

Data from the Trainer Quality Benchmark survey indicates that self-directed eLearning may generate the biggest bang for the buck in terms of time savings for clinicians (see chart on next page). Individual eLearning sessions most commonly last less than 60 minutes (compared to the 3–8 hours for the typical session of classroom training) and can generate a significant ROI in terms of time savings for clinicians—on average, clinicians who participate in self-directed eLearning report saving 20–25 minutes per week in the EHR for every 15 minutes of eLearning. This demonstrates that self-directed eLearning can be a valuable tool for communicating simple, straightforward information that improves clinician efficiency.

Training Participation Rate vs. Usefulness of Training

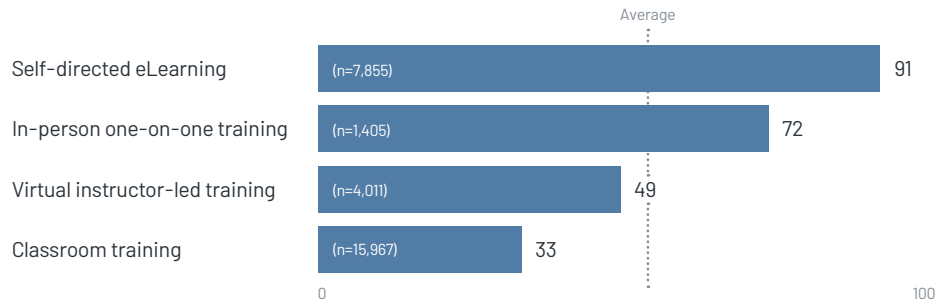


Bellin Health Training Case Study

Bellin Health makes upgrade-specific training as palatable as possible for their clinicians, using different approaches depending on the clinical background of the trainee and the message being shared. See Bellin Health's [case study](#) for more details.

EHR Minutes Saved Per Week for Every One Hour of Training

Organizations that have given clinicians the Trainer Quality Benchmark survey (n=25 organizations)

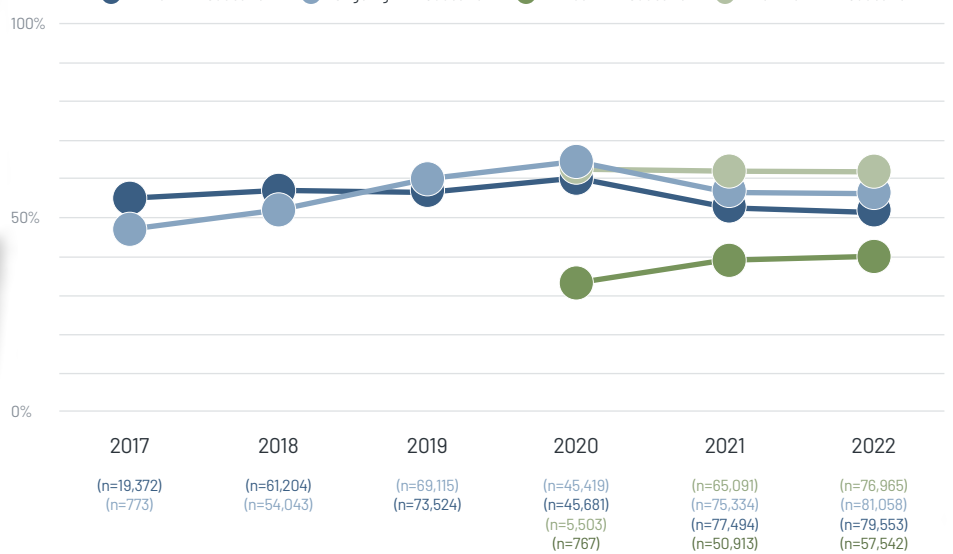


Note: Includes responses only from respondents who have been at their organization at least three months.

Virtual instructor-led training generates many of the same positive impacts as in-person classroom training while being more realistic and scalable. At the start of the pandemic, organizations were forced to transition to virtual training almost overnight, resulting in a Collaborative-wide dip in training satisfaction as many organizations adjusted or put training programs on hold. However, satisfaction with virtual training has increased since 2020 as organizations have learned how to make it more effective. Some Collaborative members have found success replicating the in-person experience by providing engaging, interactive instructors and curriculum.

Percent of Clinicians That Agree EHR Training Is Helpful and Effective

All clinicians



Guthrie Clinic Case Study

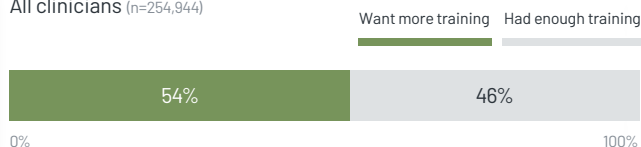
The Guthrie Clinic makes the best of virtual training by using engaging trainers, splitting the screen between the trainer and course content, and ensuring the EHR is available to clinicians during training to apply what they are learning. Learn more about Guthrie Clinic's approach in their [case study](#).

Clinicians Need More EHR Training, Whether They Realize It or Not

Almost half (46%) of clinicians who have taken the Arch Collaborative survey say they do not need more ongoing EHR training. However, on average, these clinicians don't report significantly higher EHR satisfaction than peers who do want more training—as measured by the Net EHR Experience Score (NEES)[†], the delta between the two groups is only about 6 points (on a scale of -100 to 100). How can organizations design ongoing EHR training that delivers tangible benefits for their clinicians?

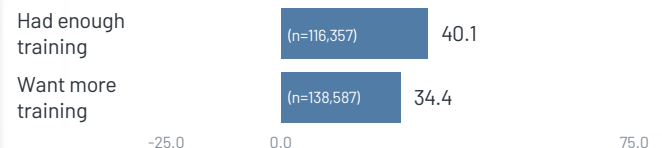
Clinician Desire for More Training

All clinicians (n=254,944)



Net EHR Experience Score[†]—by Desire for More Training

All clinicians (-100 to 100 point scale)



[†] Each individual clinician's responses to the Arch Collaborative EHR Experience Survey regarding core factors such as the EHR's efficiency, functionality, impact on care, and so on are aggregated into an overall Net EHR Experience Score (NEES), which represents a snapshot of the clinician's overall satisfaction with the EHR environment at their organization. The NEES is calculated by subtracting the percent of negative user feedback from the percent of positive user feedback. A NEES can range from -100 (all negative feedback) to 100 (all positive feedback).

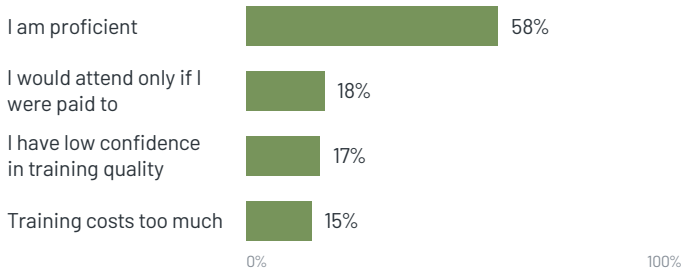
Shift the narrative to focus on EHR mastery: Across clinical backgrounds, the most common sentiment among clinicians who don't want more training is that they already feel proficient with the EHR. These respondents' average NEES indicates that this perception is likely accurate. However, even well-performing clinicians have weak spots, and regardless, EHR mastery, not general proficiency, should be the goal.

Enlist the help of the least satisfied clinicians: The low average NEES of clinicians who cite poor training quality as a reason for not wanting more training is of concern. Poor experiences in the past may make these users hesitant to reengage. OrthoVirginia found success enlisting these very users to help improve the training experience for their peers. See their [webinar](#) for more details.

Demonstrate proven time savings: Advertising the potential time-saving benefits of additional training can motivate clinicians to make training a priority. This can be done by reporting time-savings data to clinicians gleaned from after-training surveys (such as the Collaborative's Trainer Quality Benchmark), year-over-year EHR experience data (such as that collected by the Collaborative's standard User Experience survey), data from pre/post surveys collected around implementation of a new initiative, or clinician usage data provided by the EHR vendor.

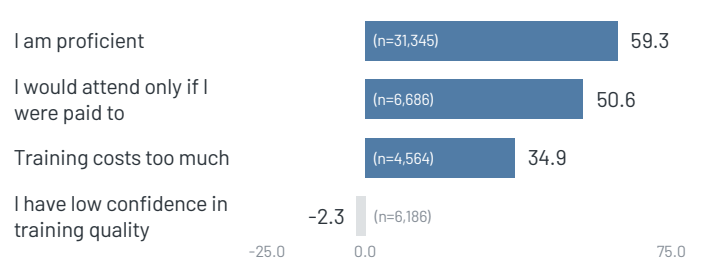
Clinician Reasons for Not Wanting More EHR Training

All clinicians; multiple responses possible (n=65,316)



Net EHR Experience Score—by Reason for Not Wanting More EHR Training

All clinicians (-100 to 100 point scale)



Intermountain Health and Kaiser Permanente Southern California

Intermountain Health developed a flexible coaching program that increased their organization NEES by 40 points and helped clinicians save 63 minutes per week after a 1-hour session. Read more about what Intermountain Health did in their [case study](#). This program was partially modeled after Kaiser Permanente Southern California's ongoing EHR education master course, which 98% of attendees recommend to their peers. Read more about the training program in their [case study](#).

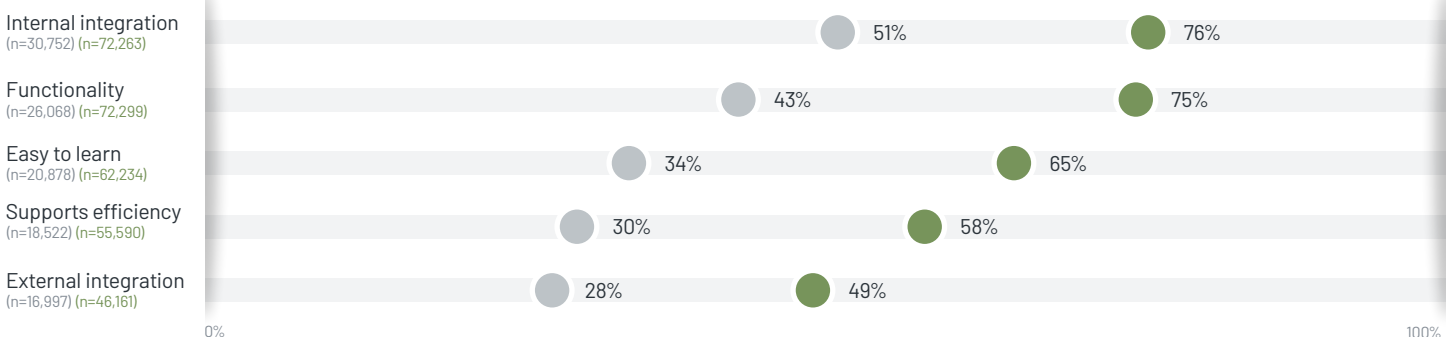
Workflow-Specific Training Is Linked to Higher EHR Satisfaction

Agreement that initial or ongoing training is workflow specific is correlated with higher satisfaction in some hard-to-improve metrics, including the EHR's efficiency, functionality, internal integration, external integration, and ease of learning. In fact, across the Collaborative, external integration, efficiency, and ease of learning are the [three NEES metrics with the lowest satisfaction](#). However, teaching clinicians to use information from the EHR within their workflow might be as important as working to improve the EHR itself. Clinicians who report that training is workflow specific are also [less likely to report burnout and less likely to report plans to leave their organization](#). Higher satisfaction with personalization training is also correlated with a higher overall NEES.

When asked an open-response question about what they found useful about training, clinicians repeatedly mention the importance of getting training that applies to real-life scenarios (see examples on next page). Many clinicians say they want scenario-based training and a trainer with specialty-specific clinical knowledge who can answer questions in real time.

Percent of Clinicians Satisfied with NEES Metric—by Agreement That Training Is Workflow Specific

All clinicians





The Voice of Clinicians

"For training to be more useful, it really needs to be directed by providers who use the system. There is a big difference in the theory of how it should work and the reality of what it looks like using the system in practice." —Physician

"In-person training was helpful. Changes to charting that are directed and taught online are difficult to follow and often not directed to what we chart in my clinical setting. In person, the charting can be focused on what I need, and I can get my questions answered right away." —Nurse

"I enjoyed asking questions that directly related to problems that occurred in the past or ways to be more efficient in my specific workflows. I enjoyed when the trainer had also used the application the way I have used the application (pharmacist to pharmacist). I appreciated when the trainer had the opportunity to see how I utilized the EHR and could understand my frustrations with certain workflows or information-gathering issues." —Pharmacist

"In-person training helped me spend time playing around in the play environment and asking direct questions to a content expert. Often, the class instructor helped us implement the curriculum into our everyday workflows in a personalized manner. We were able to ask our location-specific questions and play around with our own what-if scenarios instead of following only a prescribed scenario. Discussion with a content expert also helps the end user learn and apply a real-life perspective. Experts taught us several different ways to approach documentation for the same item and spoke to how they integrate each approach into their daily routine." —Nurse

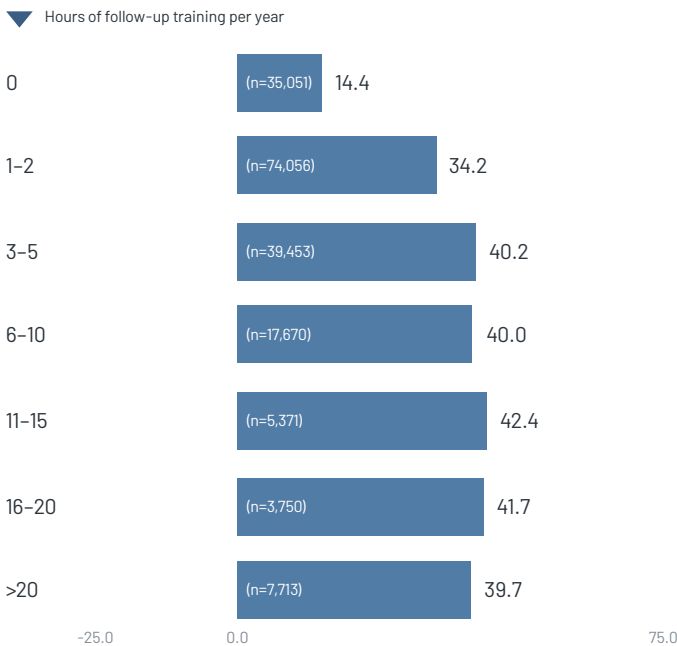


Clinicians Need Just 3-5 Hours of Quality Ongoing Training Each Year

Many clinicians claim that training takes too much time, but it doesn't have to. Just 3-5 hours of follow-up training per year correlates with a higher NEES than 2 hours or less. This holds across all clinical backgrounds. The length of individual training sessions does not need to be excessive either. Responses from the Trainer Quality Benchmark survey indicate that satisfaction with training does not increase as training length increases beyond 30-60 minutes. Keep ongoing training manageable and demonstrate the value of investing time into training.

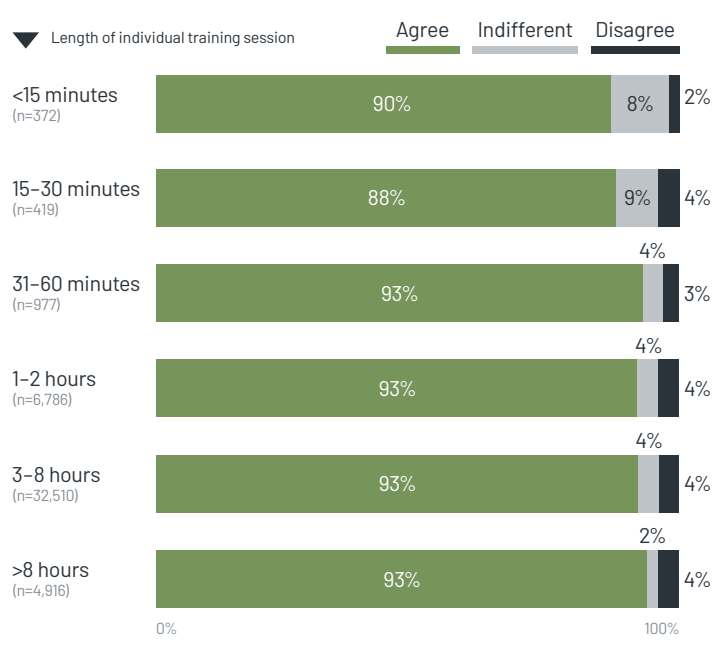
Net EHR Experience Score—by Yearly Hours of Follow-Up Training

All clinicians (-100 to 100 point scale)



Agreement That Training Was Highly Valuable—by Length of Training Session

All clinicians



Note: Not all bars equal 100% due to rounding.

Report Information

Maximize your clinicians' EHR experience.

To participate in the Arch Collaborative, go to klasresearch.com/arch-collaborative.



What Is the KLAS Arch Collaborative?

The Arch Collaborative is a group of healthcare organizations committed to improving the EHR experience through standardized surveys and benchmarking. To date, over 300 healthcare organizations have surveyed their end users, and over 400,000 clinicians have responded. Reports such as this one seek to synthesize the feedback from these clinicians into actionable insights that organizations can use to revolutionize patient care by unlocking the potential of the EHR.

Reader Responsibility

KLAS Arch Collaborative data and reports are a compilation of research gathered from websites, healthcare industry reports, interviews with healthcare organization executives and clinicians, and interviews with vendor and consultant organizations. Data gathered from these sources includes strong opinions (which should not be interpreted as actual facts) reflecting the emotion of exceptional success and, at times, failure. The information is intended solely as a catalyst for a more meaningful and effective investigation on your organization's part and is not intended, nor should it be used, to replace your organization's due diligence.

KLAS Arch Collaborative data and reports represent the combined candid opinions of actual people from healthcare organizations regarding how their EHR vendors and products perform against their organization's objectives and expectations. The findings presented are not meant to be conclusive data for an entire client base. Significant variables—including a respondent's role within their organization as well as the organization's type (rural, teaching, specialty, etc.), size, objectives, depth/breadth of software use, software version, and system infrastructure/network—impact opinions and preclude an exact apples-to-apples comparison or a finely tuned statistical analysis.

We encourage our clients, friends, and partners using KLAS research data to take into account these variables as they include KLAS data with their own due diligence. For frequently asked questions about KLAS methodology, please refer to klasresearch.com/faq.

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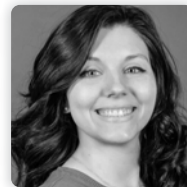


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Our Mission

Improving the world's healthcare through collaboration, insights, and transparency.

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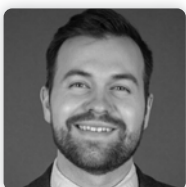
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www.KLASresearch.com

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PROJECT MANAGER
Jared Ross



Additional Insights

Physician EHR Training

Across clinical backgrounds, physicians are the most likely to report needing more training. However, physicians also commonly report that training is too long and not worth the time it takes. How can organizations design beneficial training that creates demonstrable time savings for their physicians? Strategies that have proven effective for Arch Collaborative members include having other physicians share positive experiences with the training and advertising measured time savings gleaned through EHR usage data or through data self-reported in the Collaborative’s Trainer Quality Benchmark survey. These methods will only work, however, if the training provided actually helps save physicians time in the EHR. By measuring EHR satisfaction before and after a pilot education program and using the feedback to improve the training, the University of Vermont Medical Center has been able to develop an effective sprint training program. See their [case study](#) for more details.

Figure 1 **Clinician Desire for More Training—by Clinical Background**

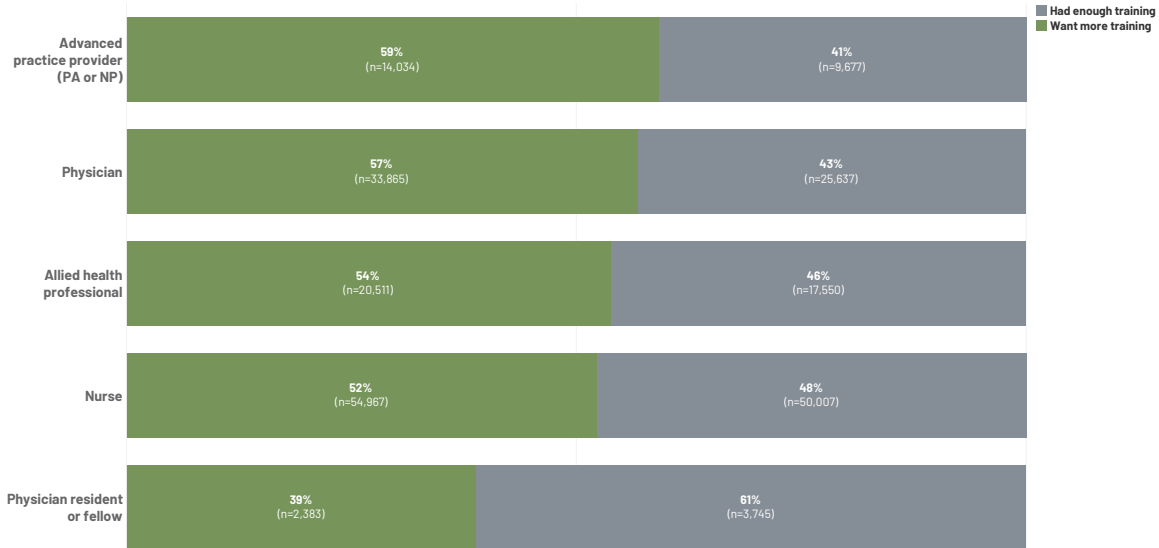
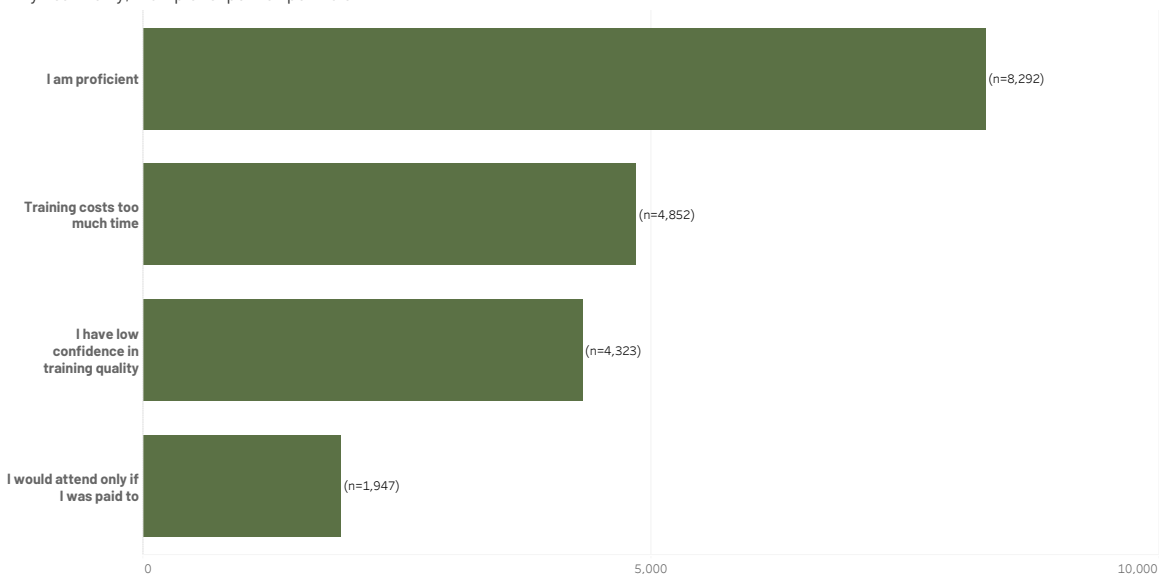


Figure 2 **Clinician Reasons for Not Wanting More EHR Training**

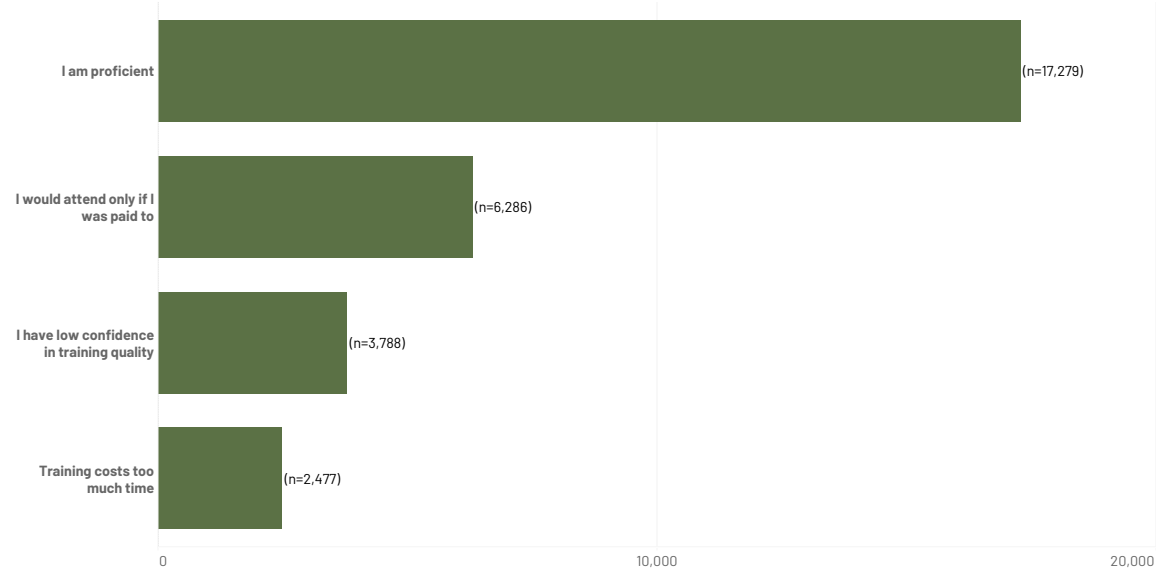
Physicians only; multiple responses possible



Nurse EHR Training

Nurses are the clinical background next most likely to request additional training. Yet many nurses are also wary of having to attend training outside of paid hours. Organizations must find a way to provide protected, paid time for nurses to receive needed EHR training. Rounding as implemented by UCLA Health (see their [case study](#)) is one effective strategy to meet nurses where they are and avoid pulling them from the floor into classroom training. Additionally, Henry Ford (see their [case study](#)) found success with a training method that combined in-classroom training with less costly methods tailored to the nurse workflow.

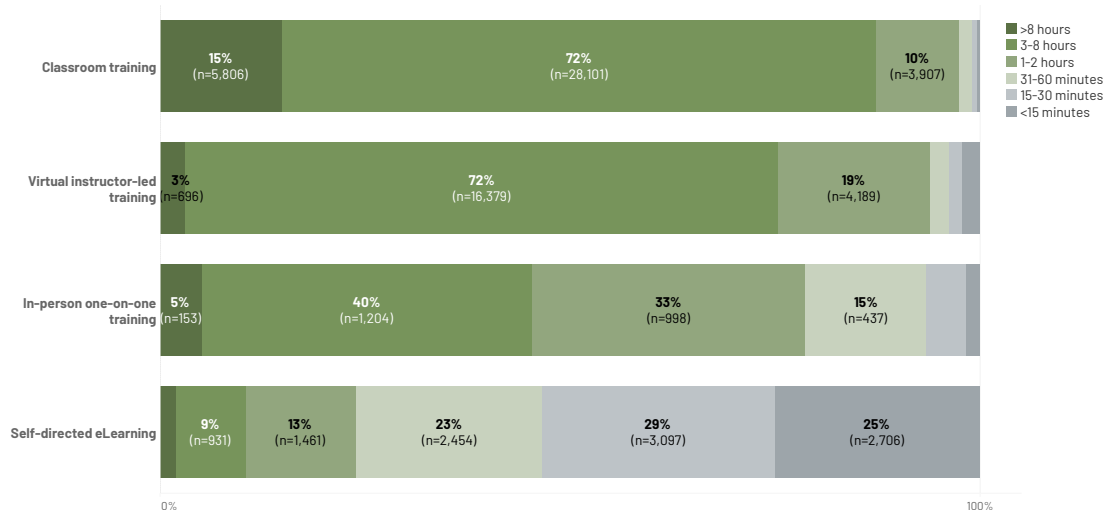
Figure 3 **Clinician Reasons for Not Wanting More EHR Training**
Nurses only; multiple responses possible



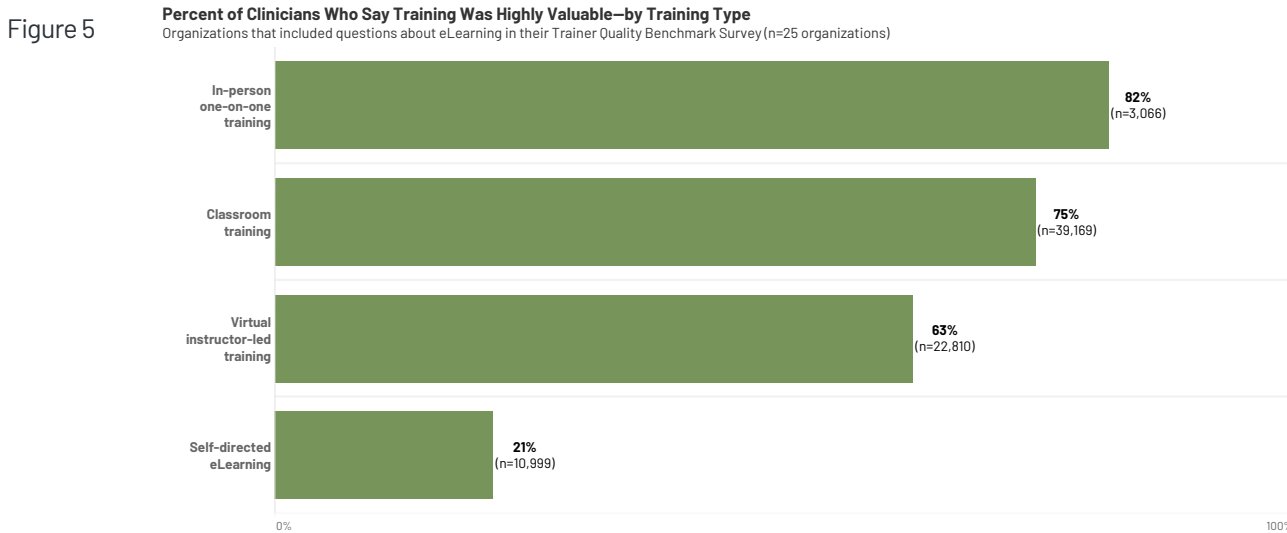
Training Methods

Organizations must make sure to choose the appropriate type of training for the content being shared. While participants tend to like in-classroom training, it requires a significant time commitment for trainers and participants and may be appropriate for only certain types of content. Clinicians report that the in-person classroom training they receive is typically 3–8 hours. In-person one-on-one training most commonly lasts 1–2 or 3–8 hours, and self-directed training is usually <15 minutes or 15–30 minutes. Organizations should ensure that the time commitment required for any given training is justified by the type and amount of education being provided.

Figure 4 **Average Length of Training—by Training Type**
Organizations that included questions about eLearning in their Trainer Quality Benchmark Survey (n=25 organizations)

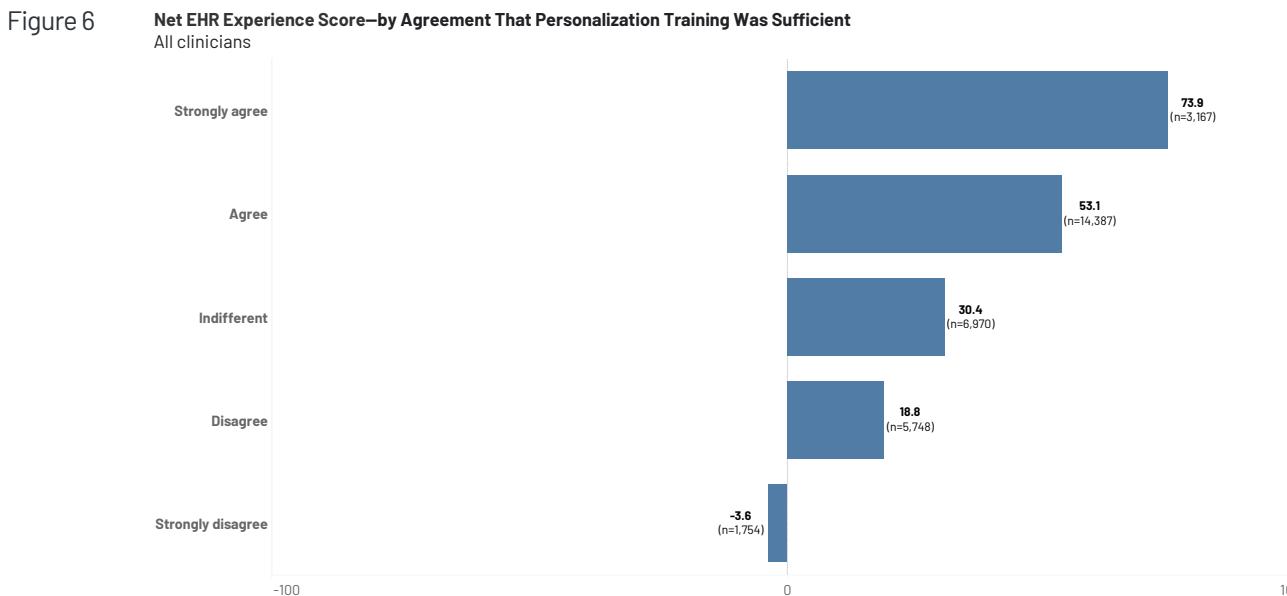


According to data collected via the Arch Collaborative’s Trainer Quality Benchmark survey, clinicians find the most value with one-on-one training, followed by in-person classroom training, instructor-led eLearning, and self-directed eLearning. The percent that would strongly recommend the training to peers follows the same order.



EHR Personalization

Clinicians who strongly agree that they have received sufficient personalization training have an average NEES about 75 points higher than those who strongly disagree their personalization training was sufficient. Arch Collaborative member UW Health developed a successful method for teaching personalization to clinicians during their initial EHR training. Details of their approach can be found in the organization’s [case study](#).



Note: Each individual clinician’s responses to the Arch Collaborative EHR Experience Survey regarding core factors such as the EHR’s efficiency, functionality, impact on care, and so on are aggregated into an overall Net EHR Experience Score (NEES), which represents a snapshot of the clinician’s overall satisfaction with the EHR environment at their organization. The NEES is calculated by subtracting the percent of negative user feedback from the percent of positive user feedback. A NEES can range from -100 (all negative feedback) to 100 (all positive feedback).